

# 10 Ways Your LMS is Falling Short



If you've fallen out of love with your LMS, chances are you're experiencing one or more of the below problems.

Ignoring them could have serious implications for your organisation. Learn the risks, so you can make informed decisions when choosing your next LMS.

|   | Problem   | Risks   | What to Look for   |
|---|---|---|--|
| 1 | <b>Slow Implementation &amp; High Maintenance</b> | <ul style="list-style-type: none"> <li>• Lag in employee productivity</li> <li>• Delayed ROI for your LMS</li> <li>• Difficulty scaling</li> </ul>  | <ul style="list-style-type: none"> <li>• "Set and forget" features, like automated rules</li> <li>• Strong technical integrations</li> <li>• Speedy onboarding for new employees</li> <li>• Easy admin features that reduce training</li> </ul>              |
| 2 | <b>No Longer Meets Needs</b>                      | <ul style="list-style-type: none"> <li>• Reduced productivity</li> <li>• Delayed ability to respond to competitors</li> <li>• Lack of regulatory compliance</li> <li>• Over/Under paying for the features used</li> </ul>                                   | <ul style="list-style-type: none"> <li>• Better technology fit for your needs</li> <li>• Features you crave</li> <li>• Value match between what you're paying for and what you're using</li> <li>• Support for a wide variety of learning content</li> </ul> |
| 3 | <b>Hard to Use and Administer</b>                 | <ul style="list-style-type: none"> <li>• Poor user engagement</li> <li>• Ineffective system management and configuration</li> <li>• Increased costs</li> <li>• Excessive staff time to implement and support</li> <li>• Low administrator morale</li> </ul> | <ul style="list-style-type: none"> <li>• An intuitive LMS made for humans</li> <li>• Ability to brand to your liking</li> <li>• Understandable dashboards</li> <li>• Multi-lingual functionality—for both users and administrators</li> </ul>                |
| 4 | <b>Poor Analytics</b>                             | <ul style="list-style-type: none"> <li>• Limited insight into learning outcomes</li> <li>• Insufficient metrics to calculate ROI</li> <li>• Inability to improve training over time</li> </ul>  | <ul style="list-style-type: none"> <li>• Data visualisation and automated reporting</li> <li>• Eye-popping dashboards</li> <li>• Flexible data configuration</li> <li>• Actionable data</li> </ul>   |

|    | Problem                       | Risks   | What to Look for   |
|----|-------------------------------|---|--|
| 5  | <b>Slow Support</b>           | <ul style="list-style-type: none"> <li>Excessive downtime</li> <li>Interrupted training</li> <li>Compliance delays</li> <li>Fines</li> </ul>  | <ul style="list-style-type: none"> <li>Timely, personalised support</li> <li>Support contact assigned to you</li> <li>On-staff vs. outsourced support</li> <li>Library of self-help resources</li> </ul>     |
| 6  | <b>Too Much Downtime</b>      | <ul style="list-style-type: none"> <li>Training delays</li> <li>Failure to meet goals or deadlines</li> <li>Productivity loss</li> <li>Compliance risk</li> <li>Inter-departmental strife</li> </ul>        | <ul style="list-style-type: none"> <li>Strong performance history</li> <li>Good reliability data</li> <li>Customer satisfaction</li> <li>Commitment to 99% uptime</li> </ul>                                 |
| 7  | <b>Not Secure</b>             | <ul style="list-style-type: none"> <li>Data breach</li> <li>Lost customer or employee data</li> <li>Failed compliance</li> <li>Damaged company reputation</li> </ul>  | <ul style="list-style-type: none"> <li>Built-in security safeguards</li> <li>Ongoing commitment to data security</li> <li>Data security leadership on-staff, like an Information Security Officer</li> </ul> |
| 8  | <b>LMS Add-on Not Enough</b>  | <ul style="list-style-type: none"> <li>Narrow features and functionality</li> <li>Over-reliance on manual substitutes, like spreadsheets</li> <li>Inability to scale</li> </ul>                             | <ul style="list-style-type: none"> <li>A dedicated LMS, vs. a non-LMS add on to another application</li> <li>Reliable LMS partner</li> <li>Strong features and content quality</li> </ul>                    |
| 9  | <b>Infrequent Updates</b>     | <ul style="list-style-type: none"> <li>Stagnant functionality</li> <li>Inability to meet changing learning and development needs</li> <li>Data vulnerabilities</li> <li>Competitive disadvantage</li> </ul> | <ul style="list-style-type: none"> <li>Commitment to ongoing development</li> <li>Impressive technology resources</li> <li>Forward-thinking ideas and product innovation</li> </ul>                          |
| 10 | <b>Not Financially Viable</b> | <ul style="list-style-type: none"> <li>Lost investment</li> <li>Unsupported platform with no vendor</li> <li>Forced migration to another system</li> <li>Lost technical support</li> </ul>                  | <ul style="list-style-type: none"> <li>Stable financials</li> <li>Impressive customer retention</li> <li>Track record of client success</li> </ul>   |

## Want to learn more?

Connect with us about your needs to see if Absorb is the LMS you're looking for!

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